pearance of 1922 Variety
Are Not Justified by High
Cost of Car Registration

State Makes Big Profit

National Automobile Chamber of Commerce Demands Better Ones in '23

Average American motor vehicle.

"Something along this line is surely desirable in New York State where the desirable in New York State where the anything but attractive in design, and all too often the workmanship on pairs of the 1922 New York State registration plates were manufactured by the State Prison Department at a cost of 1714 cents per pair. They were manufactured under contract by a private concern for 154 cents per pair. They were manufactured under contract by a private concern for 154 cents per pair. It is possible, therefore, that quality has been sacrificed for price.

N. V. Plates an Element of the Tuniest and Reeping Down to the Expenses Incident to Its Operation with the Expenses Incident to Its Operation of the It

"Truth is Mighty

and Shall Prevail"

DVERTISEMENTS of a rival manufacturer printed

A in New York newspapers Sunday, April 9th, con-

tained two misleading statements to which we take exception. The first, after giving the March sales and

deliveries of their New York branch as 1515 automobiles, valued at \$2,576,309.30 states that "this is the largest

month's business ever done by any automobile distributor

except Ford." The second refers to the development of

their service system, "while we have been building up the

We hereby publish and de lare the following facts

I. That the New York branch of this corporation

II. That according to monthly reports furnished to

sold and delivered in the month of March more than sixty percent more Studebaker automobiles, of considerably

greater value, than the cars sold and delivered by the rival

us and the trade generally by a responsible firm of publishers which makes a business of compiling said data

from official records of registrations, and which reports

are accepted by the trade as correct, the registration of

new Studebaker cars in Greater New York exceed by

eight percent the registrations of the new cars of said rival manufacturer in the calendar year of 1921; by fifty-six

percent in the first quarter of 1922, and by eighty percent

in the month of March, 1922. Said reports show also

that the cars of said rival manufacturer dropped from second position, which they held in the calendar year of 1921,

to third place both in the first quarter and in the month of

truth of these statements of fact, and hereby consent to a mutual submission of accounts and records bearing on the

subject to our representative certified public accountants,

with the understanding that the reports of said account-

ants, duly certified, may be made public.

We challenge the rival manufacturer to disprove the

largest automobile business in New York."

manufacturer, as stated in his advertisement.

to be true:

March, 1922.

Mudelal

Autoists Raise
Objection to
Cheap Plates

Complain Quality and Appearance of 1922 Variety
Are Not Justified by High
Complain Car Registration

former metal will cost 18 cents more than a pair of sheet iron plates, neverthen and a tractive registration to the added cost. Usually it is worth all of that and more. Of course, the matter of confort and be added cost. Usually it is worth all of that and more. Of course, the matter of confort and a pair of sheet iron plates, neverthen and a lot of money can be spent on the added cost. Usually it is worth all of that and more of course, the matter of confort and a pair of sheet iron plates, never he added cost. Usually it is worth all of that and more. Of course, the matter of confort and a pair of sheet iron plates, never he and a lot of money can be spent on the added cost. Usually it is worth all of that and more of confort and a pair of sheet iron plates, never he and a lot of money can be spent on the added cost. Usually it is worth all of that and more of confort and a pair of the added cost. Usually it is worth all of that and more of confort a

Supplementary springs, for instance, often make for ease in riding, but they should be selected with care. Tonneau wind shields add to comfort and to the wind shields add to comfort and to the amount of gas required. Headlights that give added brightness and a well directed light make for comfort. Economy in lubrication should not be carried far unless the driver wants the discomfort of a dry bearing and the expense of repairing it.

The happy medium between comfort and economy exists and should be constantly studied by the motorist who is interested in both.

Auto Trade Notes

New Liberty Salesroom The A. G. Kaufman Motor Car Cor-oration, Liberty distributors in this ity, have opened a Bronx salesroom. The Bronx has come to rival Broadway as a motor car sales center, and it was this that prompted the Kaufman company to see the wisdom of opening a salesroom up town. The center of attraction is the new Liberty "Special Six," which recently was placed on dis-play at the Manhattan salesroom.

Rickenbacker Expansion

W. E. Flanders, formerly president of the Maxwell Motor Car Company and now director and one of the executives of the Rickenbacker Motor Company, of Detroit, has been spending considerable time with his associates at the big Rickenbacker plants in Detroit in connection with the working out of further production expansion. It has become necessary for the Rickenbacker company to consider an increase in company to consider an increase in production which will probably be far n excess of the original program.

Cadillac Sales Record

Encouraging news on the revival of puniness is to be found in the report just issued by the Cadillac Metor Car Company. This company has completed the best January, February and March business in its twenty years' experi-

Velie Enlists Radio

The radio is being culisted for the advertising of automobiles. Plans are being made by Velie Motors Corporation for the use of the radio in nation-wide publicity. A broadcasting station at the factory will send out hourly news of the car's achievements and of the car's achievements, etc., to be picked up by receiving stations in the showrooms of Velic distributors and dealers in all parts of the country.

New Quarters for Mitchell The Mitchell Motor Car Company has planned to move on May 1 to 236 West Fifty-ninth Street, to larger and better quarters. At the new location the company will have ample space to show both new and used cars.

New Peerless Sales Record

"As proof that business conditions are normal," says President W. A. Woods of the Van Cortlandt Vehicle Corporation, distributors for the Peerless Eight, "our retail deliveries for March were greater than any year we have been in business. Last month's actual deliveries were 60 per cent greater than in any previous March."

50 Per Cent Nash Sales Gain Increase in sales of Nash cars for the first quarter of the year of more than 50 per cent are shown over the same period in 1921.

Cut Price Boosts Sales Record-breaking sales of Jordan cars are reported to have followed the re-cent reduction of price to the pre-war level. Sales in the East are exceeding those in the West.

New Small Model Moon

New Small Model Moon

The Moon Motor Car Company now has on display at the Broadway showroom one of the new model Six-40 touring cars, just produced by that company. It is a roomy, five-passenger car, constructed along Moon lines, with the silver radiator and straight line body. The company has further characterized this as a real Moon by using the familiar Versailles blue as the standard Moon color.

The model Six-40 is on a chassis with a wheel base of 115 inches, and carries cord tires as standard equipment. The six-cylinder power plant, which is a new product of the Continental Motor Company, is a powerful, smooth running engine. It develops more power per total pound of weight of the car than any automobile so far built by Moon, which means greater hill climbing ability and unusual high gear performance at low speeds in traffic.

Mr. Coghlan went to St. Louis last week for the purpose of expediting shipments of this new car to the Eastern territory. The factory has orders for shipments of three solid trainloads of this model to New York.

To Hold Annual Dinner The ninth annual dinner of the Motor Truck Association of America, Inc., will be held Thursday evening at 6:30 o'ciock in the Hotel Astor. F. D. Van Amburgh, editor of "The Silent Partner" and a noted after-dinner speaker, will be one of the prominent guests on 'him occasion.

Road Notes

information regarding highway conditions in this and the several nearby struction work has started. No detours shows and truck exhibits of national necessary.

Ridgefield-Wilton Road—Work start—Tractor Show is to be held a feeting and the several nearby shows and truck exhibits of national necessary.

construction. Should be avoided by through travel.

Haddam Killingworth road impassable. Traffic from Middletown to Clinton should go by way of Saybrook.

Granby Westfield road impassable. Traffic from Hartford to Westfield should go by way of Springfield.

Burlington—River road pussable, but rough and muddy in spots.

Canton—Canton to Collinsville under construction. No detour.

Between Norwich and westerly four miles of bituminous macadam in two sections. First section from Fox Hill south two miles. Second section from North Stonington Village south two miles. First section closed for through traffic for aproximately six weeks from April 1. Detour through Poquetanock. Lower section open.

Bozrahville and Colchester, work not yet started. No detour.

Shore road from Niantic to Old Lyme, four miles of road are under construction. No detour necessary at present. Road rough.

Mystic Bridge, practically completed. Work started on road between Danielson and Little Rest at Rhode Island line. Impassable. To go from Norwich to Providence, best route at present is through Putnam.

Mechanicsville and Grosvenordale—Road work under way. Passable.

South Woodstock to West Woodstock under construction. Passable.

Taftville and Four Corners—Stretch of road to Newent completed.

Hartford to New London—Concrete work. Open.

Barkhamsted and New Hartford road

Ork. Open. Barkhamsted and New Hartford road Short detour around bridge, near

Short detour around bridge, near store.
Goshen-Litchfield Road — Construction to start soon. No detours.
Harwinton-Torrington Road — Construction starts soon. No detours.
New Hartford-Nepaug Road—Bridge construction. Short detour around bridge at upper end of Nepaug reservoir.

Thomaston - Torrington - Waterbury Road - Construction starts soon. No detour. Torrington-Thomaston Road - Con-

struction under way. No detour. Southbury-Gravel surface on South

erected at uncompleted shoulders. New Milford-Chicken Hill Road Be-tween New Milford and Bridgewater under construction. No detours neces-

sary.
Federal aid No. 6, between New Mil-ford and Kent. Contractor crushing stone at Straights Rock. No interrup-

First National Tractor Show Opens To-morrow

Industrial Exhibit, Representing Products of 50 Manufacturers, on Display

There have been many



under every sort of service. Noticeably economical and reliable as of old,

the new Liberty embodies a new conception of value in moderately priced fine cars. They really merit your immediate inspection.



A. G. KAUFMANN MOTOR CAR CORPORATION 1776 BROADWAY, AT 57TH ST.

Phone Circle 5695
BRONN BRANCH, 2434 GRAND CONCOURSE

Built by Oakland A Division of General Motors-Guaranteed to All Who Drive It

Here's a car that you ought to see-be-cause it's worth seeing and because it's so much talked about.

And you have the right to expect some-thing unusual from a car built by Oakland, an active and permanent division of the General Motors Corporation, and backed by a Special Written Guarantee.

When you see the New Oakland 6-44. you'll realize at once why this New Oakland is the real outstanding value of the year. Let us prove this fact to you.

Prices

Qalland Motor Car Company, Pontiac, Mich. Division of General Motors Corporation

> OAKLAND MOTOR CAR COMPANY 1760 Broadway, at 56th St.

Wholesale NEW YORK CITY Open Evenings Phone Circle 4880

South Bend, Ind. April 15th.

The Studebaker Corporation of America